

# VERTIV: Seu parceiro ideal para Energia e Data Center

**Eng. Rodrigo Lopes**

Brasil, Executivo de Vendas

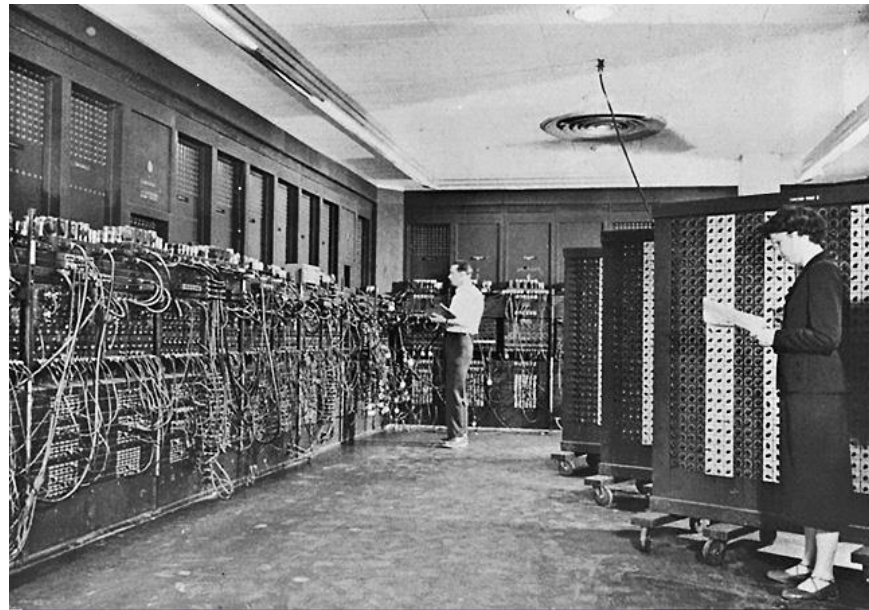
VERTIV

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# Nossa história



**Ralph L. Liebert**  
*Inventor do Ar Condicionado de Precisão*

1965

 **Liebert.**

2016

 **VERTIV.**

+20.000 funcionários  
51 Países  
US\$ 4.1 Bi Faturamento

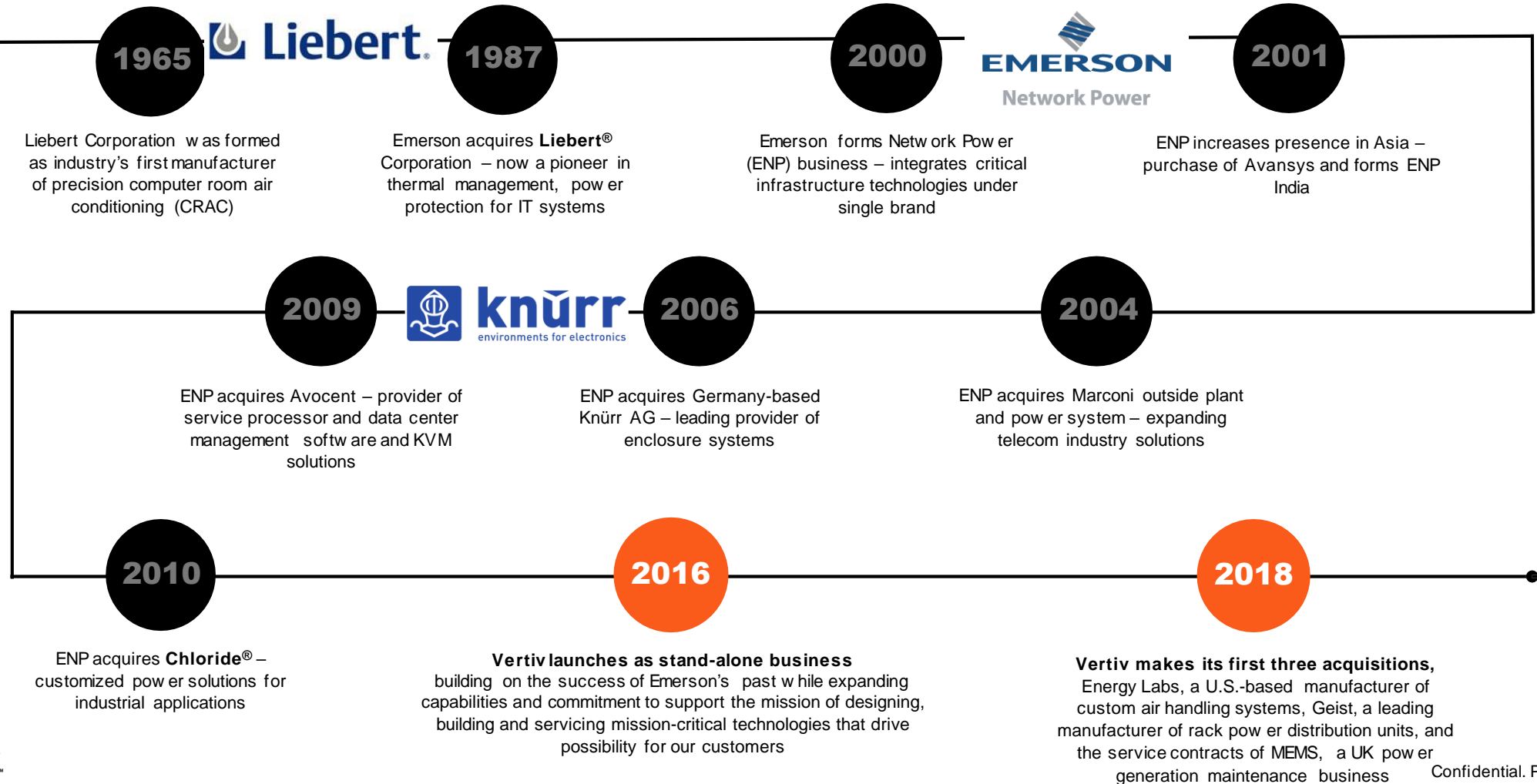
# Quem Somos ? História Recente ( [www.vertiv.com](http://www.vertiv.com) )

 **Sales**  
4.3 B

 **Employees**  
~20,000

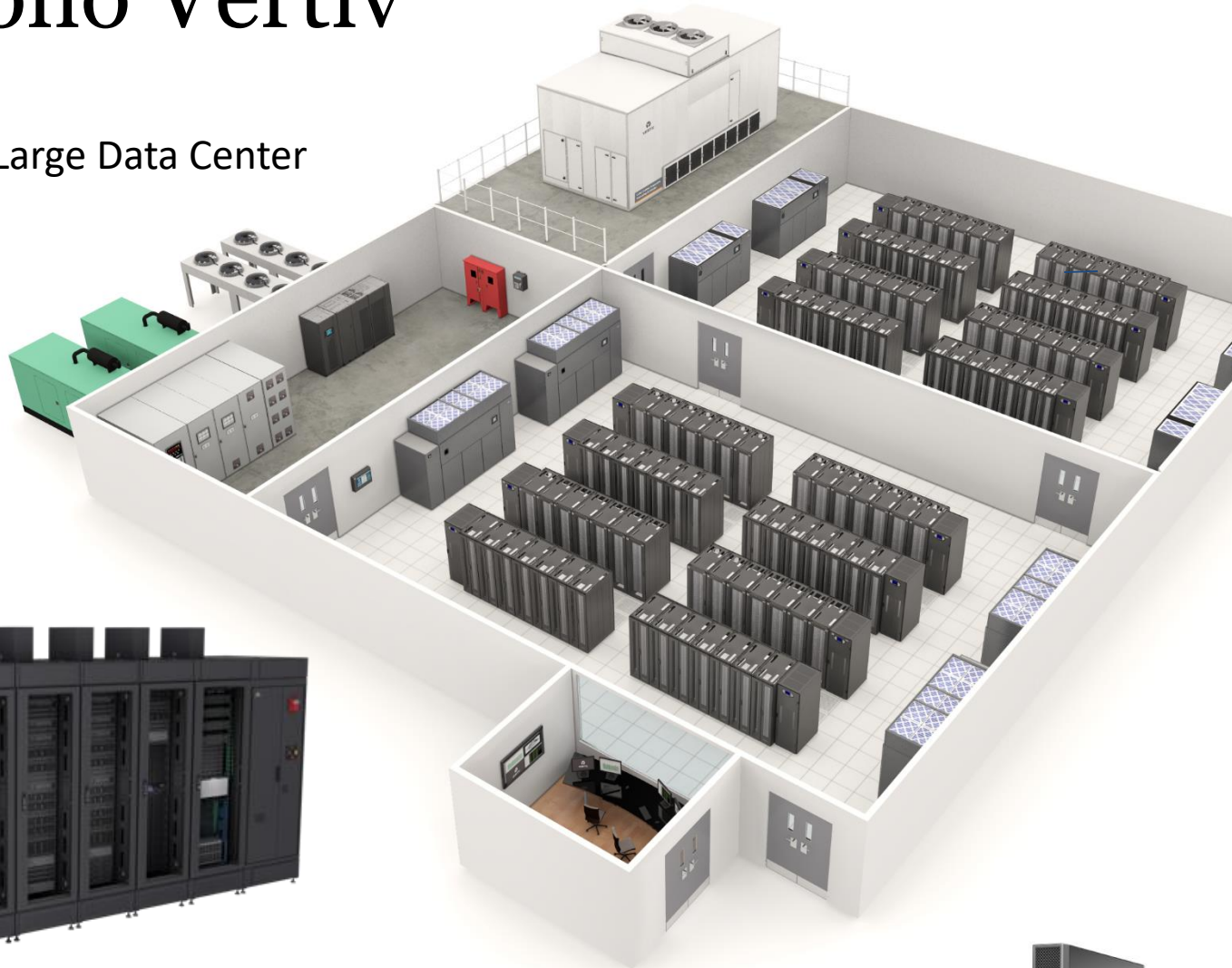
 **Clientes Incluem**  
Alibaba, Alstom, America Movil, AT&T, China Mobile, Equinix, Ericsson, Reliance, Siemens, Telefonica, Tencent, Verizon, Vodafone

**Manufacturing Sites: 28**  
**Customer Centers/Labs: 16**  
**Operations: 51 Countries**



# Portifolio Vertiv

Large Data Center



Micro Data Center



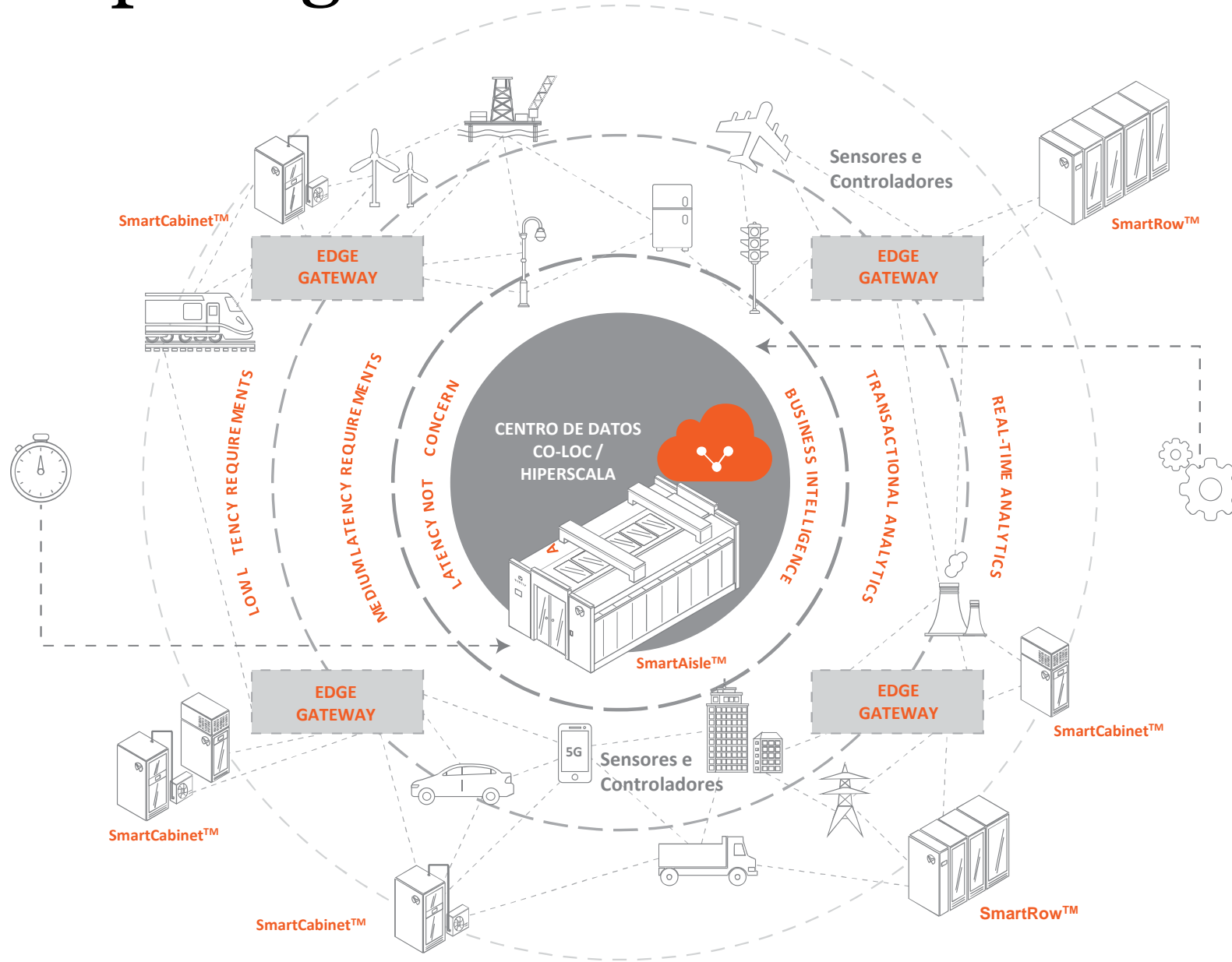
Medium Data Center



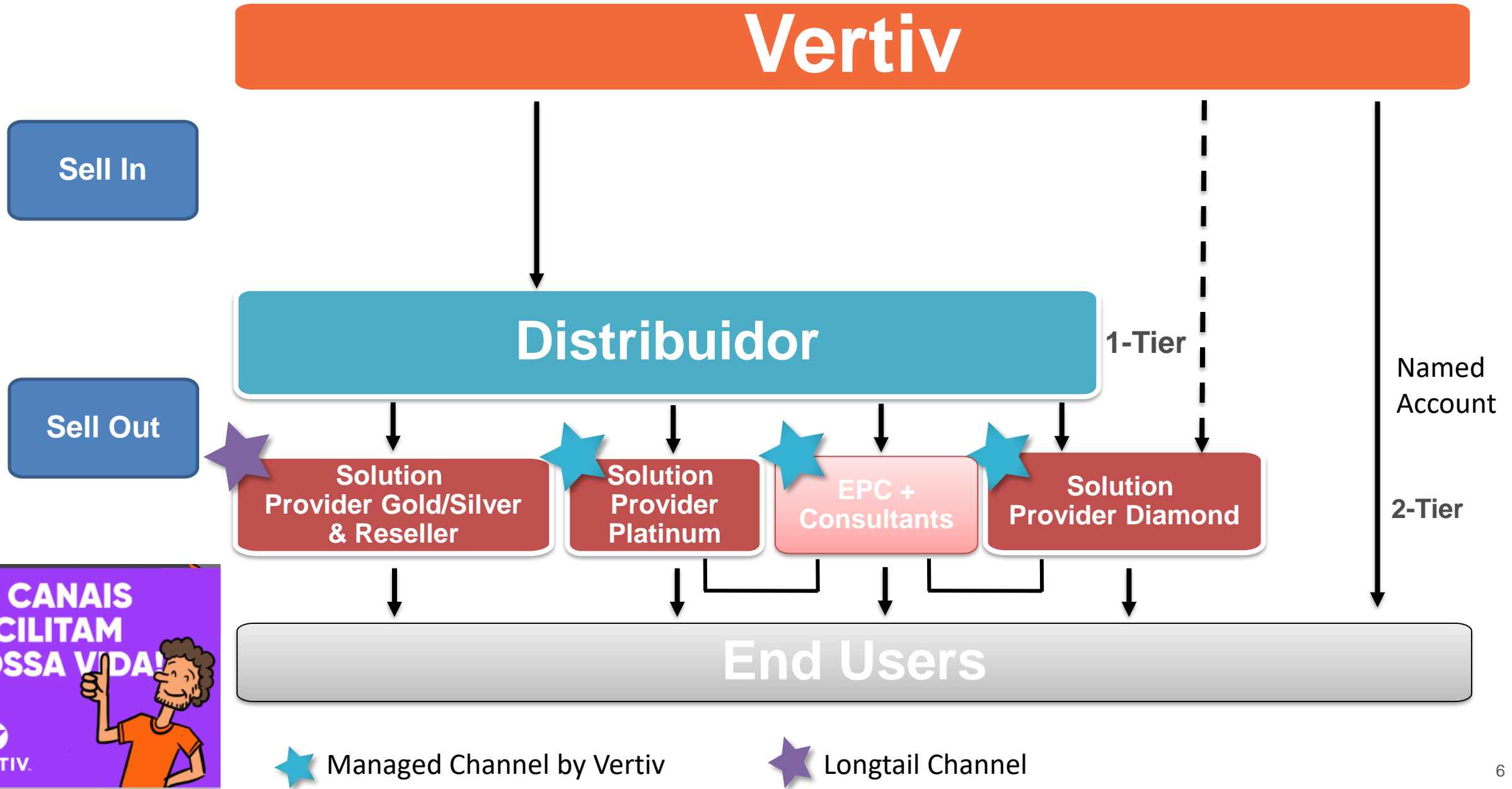
Nobreaks



# Edge Computing



# GO TO MARKET - GTM



# Categorias dos Canais

Ana Siqueira



**DISTRIBUTOR**

Ricardo Galvão



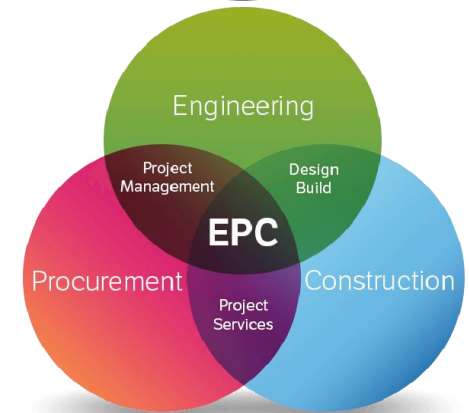
**DIAMOND PARTNER**

Rodrigo Lopes

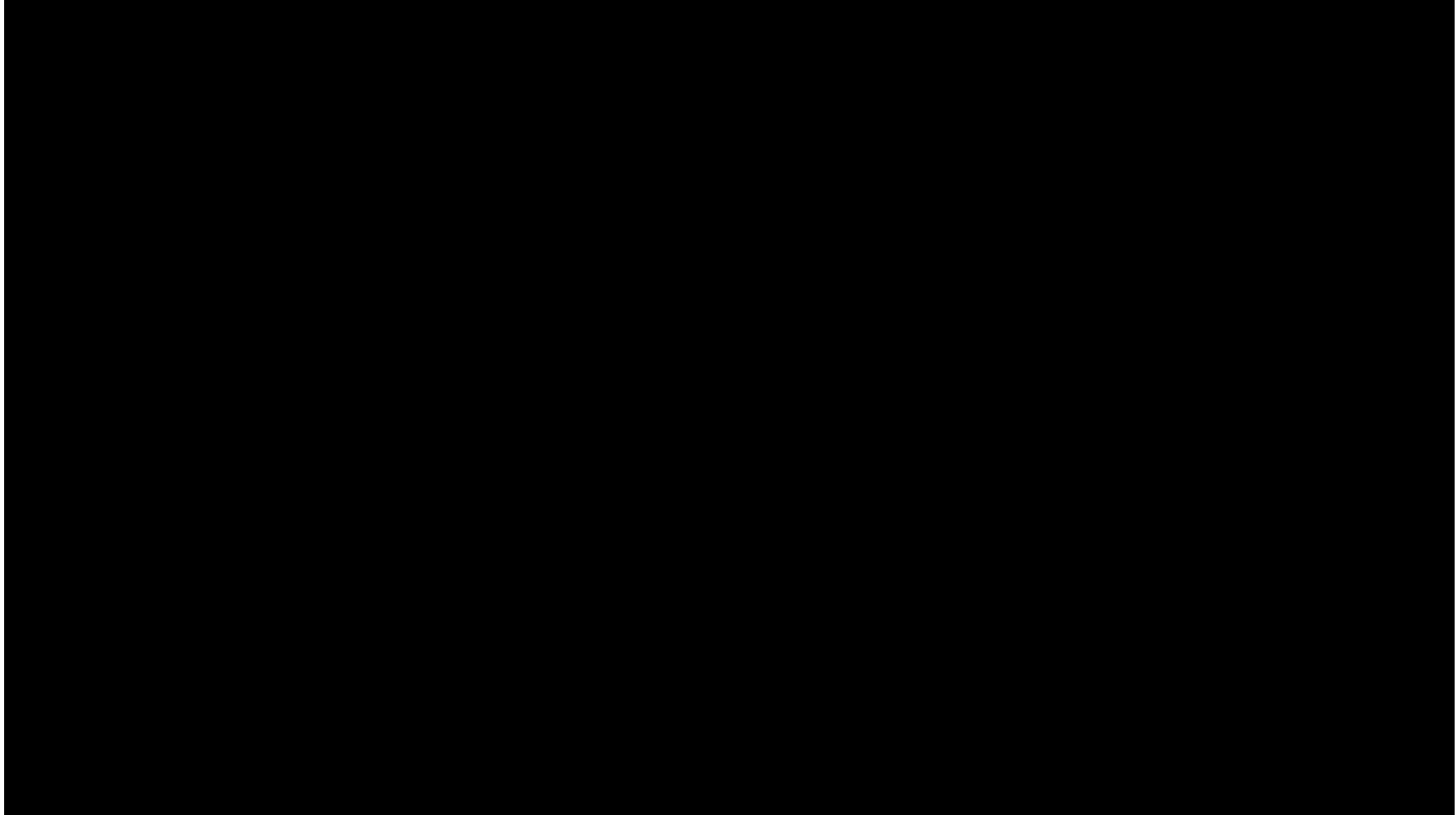


**PLATINUM PARTNER**

Carlos Cid

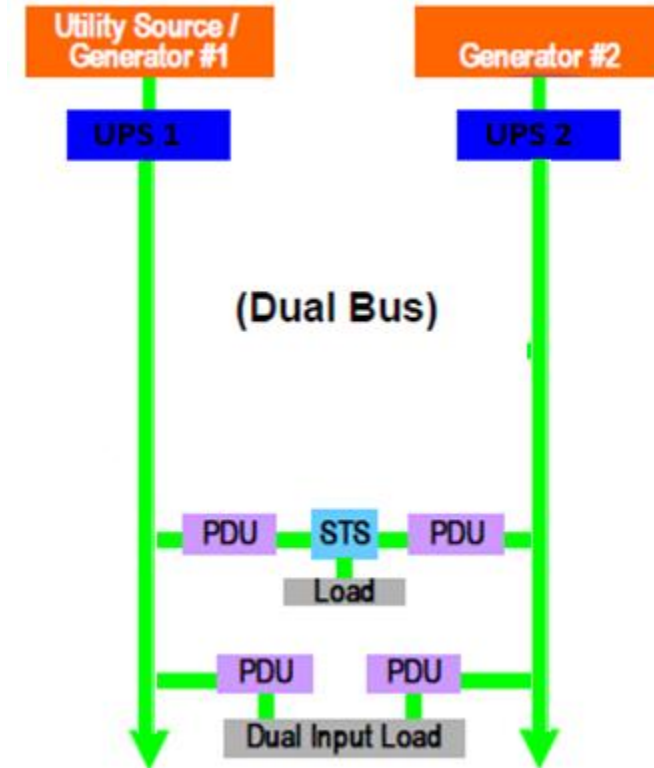
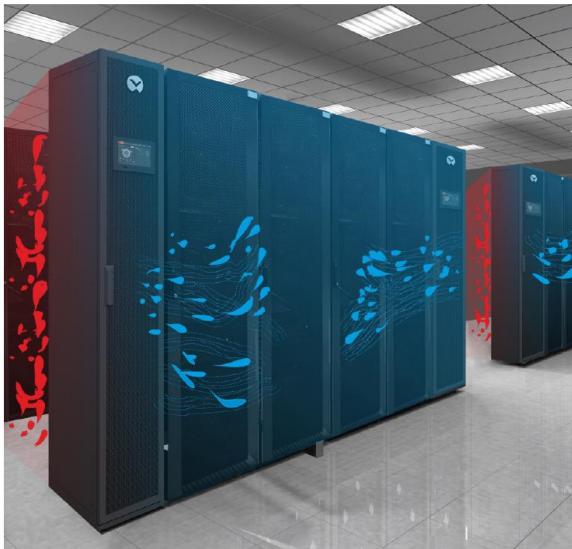
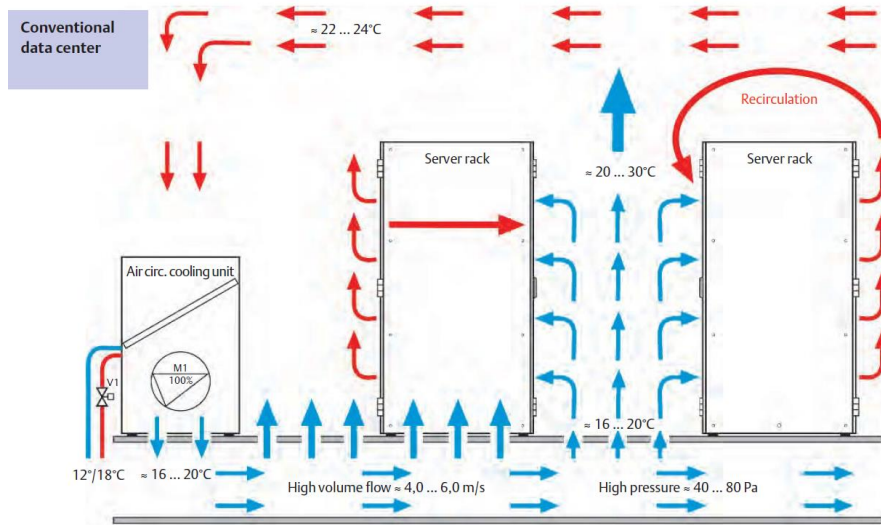
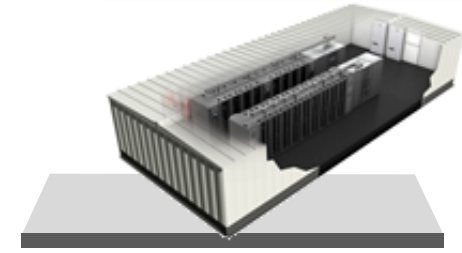


# Micro Data Center - SmartCabinet

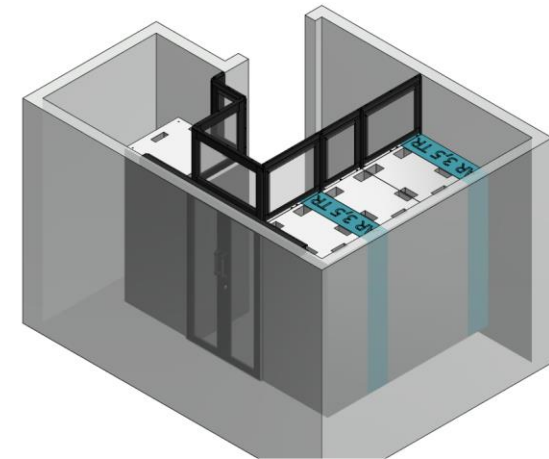
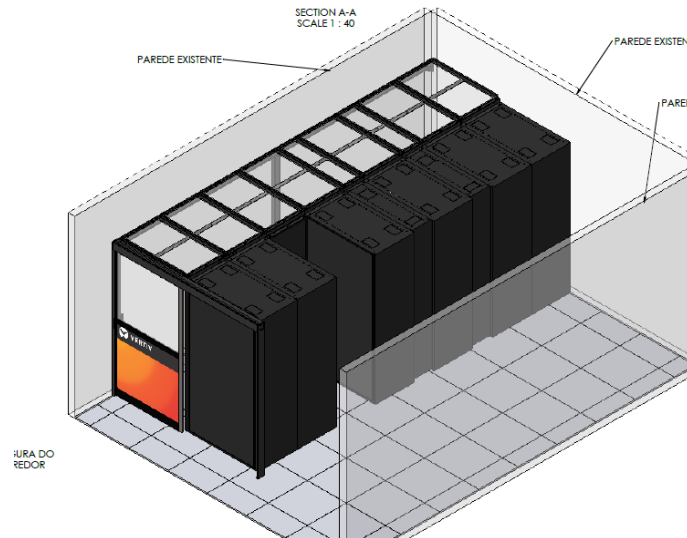
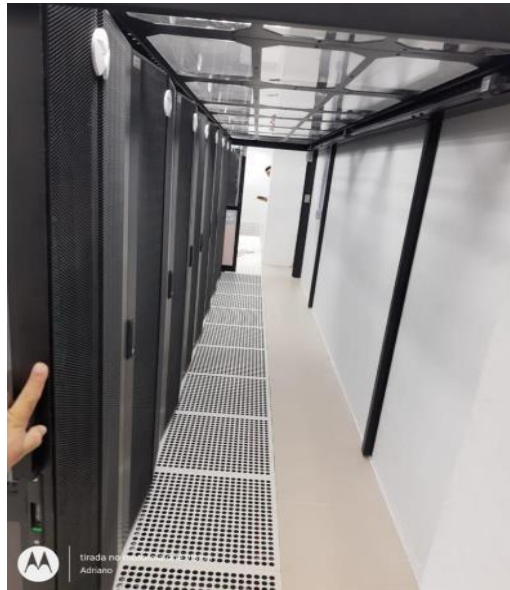




# Projetos Maiores



# Engenharia Local



# Caso de Suesso





Nossa missão

**Promover a Resiliência, Contingência, Confiabilidade**



... cliente tranquilo e focado na estratégia do seu negócio



# Inscrição no Programa de Parceiros Vertiv

<https://partners.vertiv.com/BrazilianPortugese/>



